# Statement of Condition

# MidCountry Bank and Subsidiaries

Fiscal Year Ended September 30, 2017

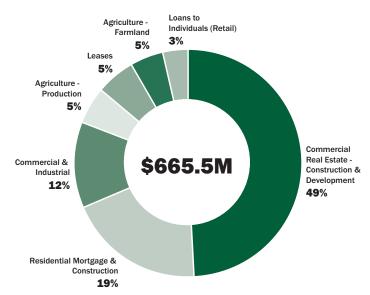
 Assets
 \$810.5M

 Deposits
 \$603.7M

 Loans
 \$665.5M

MidCountry Bank is a full-service bank headquartered in Bloomington, MN. With 15 branch locations in Minnesota, MidCountry actively engages in its communities to provide high quality, diversified financial services and solutions. A comprehensive scope of banking, cash management, equipment leasing, mortgage, insurance and investment products, tools and services makes us a solid financial ally for both traditional and progressive-minded clients.

#### **Loan Portfolio Diversification**



### **Capital Adequacy**

	MidCountry FY Q4 2016	Well-Capitalized Requirement <sup>1</sup>
Tier 1 Leverage Ratio	12.72%	5.00%
Common Equity Tier 1 Capital Ratio	14.13%	6.50%
Tier 1 Risk-Based Capital Ratio	14.13%	8.00%
Total Risk-Based Capital Ratio	15.39%	10.00%

 $<sup>^1\</sup>text{Excludes}$  the currently effective capital conservation buffer of 1.25% as of September 30, 2017.

### **Deposits**

(8)	600				
10	500				
(MILLIONS)	400				
2	300				
OLLARS	200	\$571.5	\$626.2	\$603.7	
/   	100				
00	0				

#### Loans





FY 2016

FY 2017







## MidCountry Bank and Subsidiaries Fiscal Year Ended September 30, 2017

Unaudited (\$000s)

Consolidated Condensed Balance Sheet	
Assets	
Cash and cash equivalents	\$ 38,945
Investment securities available-for-sale	60,520
Loans held for sale	8,078
Loans and leases	665,535
Allowance for loan and lease losses	(10,743)
Loans and leases, net	654,792
Other assets	48,169
Total assets	\$ 810,504
Liabilities	
Deposit liabilities:	
Noninterest-bearing	\$ 104,296
Interest-bearing	499,361
Total deposit liabilities	603,657
Borrowings	81,828
Accrued expenses and other liabilities	11,563
Total liabilities	697,048
Stockholder's equity	113,456
Total liabilities and stockholder's equity	\$ 810,504

Consolidated Condensed Income Statement	
Interest income	\$ 36,657
Interest expense	4,086
Net interest income before provision for loan and lease losses	32,571
Provision for loan and lease losses	2,945
Net interest income	29,626
Noninterest income	38,164
Noninterest expense	56,348
Income before income taxes	11,442
Income tax expense	4,344
Net income	\$ 7,098

#### **MidCountry Executive Team**

# Three Guiding Principles Set MidCountry Bank Apart

- Knowledgeable people We take great pride in our team of knowledgeable bankers who offer sound advice and strategic thinking, helping you achieve your financial goals.
- Quick decision-making Our organization is built on responsiveness, straight talk and personal relationships.
   Expect solutions delivered with honesty and integrity.
- Easy to do business with Proactive teams continually explore flexible solutions and faster, more efficient ways to get you to the next level. We are deeply invested in identifying solutions as unique as you are.

Ultimately, our success is measured through your success. Whether you are expanding your business or planning for the next stage in life, MidCountry Bank is your banking and financial services partner.

# **Quick Facts**

- Founded 2003, under MidCountry Financial Corporation
- Locations Serving communities in Central Minnesota and Nevada
- ATMs Member of the MoneyPass network with surcharge-free access nationwide
- Headquarters Bloomington, MN
- Services Full-service community banking, business banking, mortgage, insurance and investments and equipment leasing
- Employees Over 355

# What You Can Expect from MidCountry Bank

Good people, strong values and a genuine commitment to help you enjoy greater success and security. We promise to live our values every day:

- Compassion The practice of listening to the needs of others. Always in our hearts and on our minds.
- Honesty The unwavering practice of truthfulness. Our pledge to our customers.
- Integrity Rigid adherence to a code or standard of values. The foundation of our business at MidCountry Bank.
- Excellence Exceptionally good. Superior.
   Surpassing expectations. The everyday standard at MidCountry Bank.
- Fairness Consistently impartial. Our on-going commitment to you.